

Girl Scouts San Diego Board of Director's

December 31, 2017

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2017 Annual Report Our Leadership

"The work of today is the history of tomorrow, and we are its makers." — Girl Scouts founder Juliette Gordon Low

Since 1917, Girl Scouts San Diego has provided an all-girl, girl-led environment where girls develop valuable life skills and learn to be confident, determined, collaborative and resilient. Dedicated friends like you have been essential to our success.

Observing our 100th Anniversary and the year of the G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader) made 2017 a year to remember. Highlights included:

- A record-breaking number of girls earning the Girl Scout Gold Award;
- 12,661 girls building their confidence while attending camp:
- Celebrating a century of the Girl Scout Cookie Program, the world's largest girl-led business;
- 24 new badges in STEM (science, technology, engineering, and math) and outdoor activities, focusing on 21st century skills:
- Enhancing and simplifying the volunteer experience by increasing online trainings, building community collaborations, and reducing paperwork; and
- A record-breaking Urban Campout.

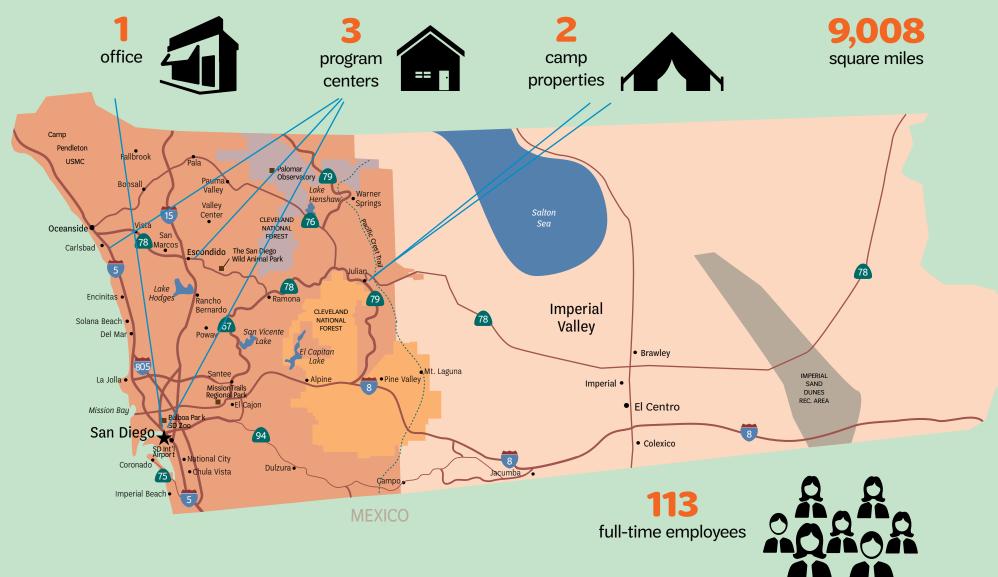
On behalf of our Board of Directors, staff, and 35,000 girl and adult members, thank you for supporting our essential work of developing leaders for the next 100 years.

Board Chair

Carol M. Dedrich Carol M. Dedrich, MBA, CFRE **Chief Executive Officer**

our Membership Service Area 🛱





100 Years of Girl Scouting in San Diego

For more than a century, Girl Scouts San Diego has provided girls with opportunities to learn, grow and thrive in an all-girl environment. Girl Scouts develop the life and leadership skills they need to be successful in the world.



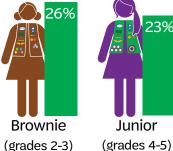




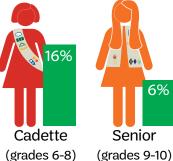
Girls by grade level



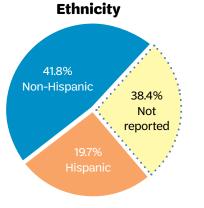




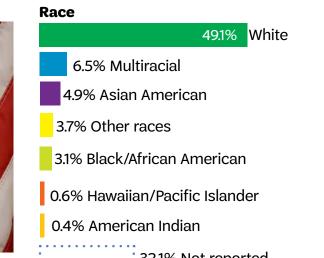












: 32.1% Not reported

100 Years of Confidence and Self-Determin



Girl Scouts have confidence in themselves and their abilities, and form positive identities. They learn the life skills of civic engagement, healthy living, global citizenship, and effective communication.

300

girls participated in The Incredible Race

16

girls took part in Empowerment Theatre, a three-week workshop with the La Jolla Playhouse



55
Gold Award
Girl Scouts



382
Silver Award
Girl Scouts



555Bronze Award
Girl Scouts







100 Years of Positive Values

Girl Scouts act ethically, honestly and responsibly, and show

concern for others.

The state of the s

\$2.7M

troop proceeds fund program training and girl-led community projects







boxes sold

100 Years of Girl Scout Cookies entrepreneurs

San Diego Restaurant Week eateries took the Girl Scout Cookie challenge, incorporating their favorite varieties into recipes to celebrate 100 years of Girl Scout Cookies. Girl Scouts earned patches for trying new foods and perfecting their table etiquette at 40 of San Diego's finest dining venues.



222

girls earned this patch



100 Years of Seeking Challenges

Girls develop grit and resilience when they take appropriate risks, try new things (even if they might fail), and learn from mistakes. Girl Scouts is committed to providing quality STEM programs to girls of all ages.

(introduced Aug. 2017)







mobile apps were created by girls, for girls, to make the world a better place



100 Days of Girl Scouts

In celebration of our anniversary, Girl Scouts pledged to do a good deed every day for 100 days! Starting on our birthday, March 12, Girl Scouts planned, organized and completed service projects that made our world a better place!







244
service projects
improved our
community



164
Girl Scout troops
participated in
the 100 Days challenge



100 Days Shout-Out to Troops

Troops 1, 94, 612, 633, 657, 662, 668, 679, 691, 1072, 1160, 1165, 1210, 1328, 1335, 1344, 1401, 1445, 1476, 1549, 1782, 1909, 1940, 2029, 2052, 2067, 2073, 2091, 2123, 2151, 2153, 2158, 2181, 2191, 2214, 2214, 2214, 2214, 2362, 2863, 3042, 3043, 3070, 3075, 3077, 3104, 3106, 3108, 3171, 3191, 3161, 3161, 3182, 3186, 3209, 3210, 3225, 3226, 3359, 3434, 3637, 3842, 3872, 3879, 3882, 3884, 3904, 4032, 4090, 4099, 4103, 4106, 4126, 4135, 4152, 4183, 4301, 4336, 4347, 4354, 4389, 4428, 4447, 4486, 4491, 4534, 4545, 4555, 4556, 4560, 4600, 4641, 4650, 4960, 5002, 5028, 5064, 5084, 5099, 5116, 5118, 5119, 5159, 5170, 5337, 5390, 5504, 5800, 5820, 5833, 5835, 5912, 5912, 5936, 5947, 5984, 6006, 6018, 6033, 6057, 6058, 6086, 6107, 6115, 6144, 6180, 6215, 6260, 6260, 6357, 6388, 6496, 6602, 6764, 6778, 6786, 6804, 6908, 6925, 6934, 6957, 7000, 7008, 7011, 7036, 7042, 7046, 7076, 7104, 7201, 7247, 7257, 7777, 7903, 8157, 8382, 8382, 8390, 8780, 8833, 8856, 8858, 8907, 99681 and the Carlsbad, Coronado, Encinitas, Mission Trails, Pacific Jewel and Valley Grove service units participated in 100 Days of Girl Scouts.







museum exhibits
throughout
San Diego County





careers in aviation at this workshop named for a Girl Scout program that started in 1941 to teach girls about flying and serving their country. Girls learned about the science of flight, conducted aerial maneuvers at the Southwest Airlines Flight Simulation Lab, toured the USS Midway Museum and interacted with women aviation professionals.

girls participated in the Operation Wing Scout program



essay winners toured Southwest Airlines headquarters in Dallas, Texas





100 Years of Outdoor Adventures

From backyards to the backcountry, the journeys Girl Scouts take will affect them for a lifetime. Outdoors, girls stretch their limits, try new things, and find a place inside themselves that can only be unlocked while they're away from the demands of busy schedules and technology. Girl Scouts discover how to maintain healthy relationships by communicating their feelings directly and resolving conflicts constructively. They learn to appreciate and respect the environment, and practice being both independent thinkers and community-minded collaborators.

233
girls began their backpacking adventures through Wilderness Hiking



girls challenged themselves on the ropes courses and archery ranges







3,870 girls went to summer day and resident camps





281
girls progressed in leadership as counselors-intraining and day camp aides



100 Years of Making the World a Girl Scouts contribute to the world in purposeful and magningful ways loarn how to identify problems in the

meaningful ways, learn how to identify problems in the community, and create action plans to solve them.



34,600

hours of community service donated by our Gold, Silver and Bronze Award Girl Scouts





150,000
pounds of food collected for the
Jacobs and Cushman San Diego
Food Bank through Stuff the Bus





141,170boxes of cookies donated to service members via Operation Thin MintSM



100 Years of Inspiration and Adult leaders provide emotional support by making girls feel valued. More than 11,000 exceptional women and men dedicate their time and talents to be champions of our

dedicate their time and talents to be champions of our mission and to inspire tomorrow's leaders.



4,983 troop leaders guided girls through the Girl Scout Leadership Experience







1,029,758 volunteer hours contributed to the advancement of our mission











Girl Scouts San Diego

Condensed Financials

December 31, 2017

Accete		
Assets Cash, cash equivalents, receivables, inventory	\$	6,330,565
Investments	Ş	8,310,921
Endowment investments		4,260,787
Land, buildings and equipment		11,043,061
Total Assets	\$	29,945,334
Liabilities and Net Assets		
Payables and accrued expenses	\$	814,538
Net assets		
Unrestricted		28,146,982
Temporarily restricted		662,155
Permanently restricted		321,659
Total Liabilities and Net Assets	\$	29,945,334
Operating Revenue and Support		
Contributions	\$	1,433,980
Program fees		1,407,406
Merchandise sales (net) and miscellaneous		8,967,768
Total Revenue and Support	\$	11,809,154
Expenses		
Program services	\$	9,024,649
Supporting services		
Management and general		1,553,383
Fundraising		877,897
Total Expenses	\$	11,455,929
Net Operating Revenues Over Expenses		353,225
Investment income/(loss)	\$	1,664,875

Due to the exceptional performance of our stock market investments, net income



This condensed financial statement is unaudited. Audited financial statements will be available at the council office or by request.

Thank You

Lifetime Giving

We extend our deepest gratitude to these individuals for their cumulative gifts to support Girl Scouts San Diego.

The Centennial Circle \$1.000,000 and above

Dorothy and John Helm* Jo* and Ron Moss Frances Hamilton White

The Platinum Circle \$500.000-\$999.999

Estate of F. Helen Pratt-Kurz* Darlene Shilev Katie and Dan Sullivan

The Diamond Circle \$200.000-\$499.999

Nadine and Carlo Daleo The Favrot Fund Barbara and David Groce Estate of Gladys F. Jukich* Susan and John Maior Katherine D. White

The Pearl Circle \$100.000-\$199.999

Sandra Brue and Chris Carstens Julia Brown Barbara Dickey Estate of William T. Elliott* The Estate of Fifi D. Guest* Brvn and Ben Hamson The Hervey Family Fund May Llewellyn Irwin Trust* Liz* and Robert Jackson Estate of Charles and Alice Jackson* Shellie and Greg Kalinsky Estate of Joseph Thomas Kenney* Jan and Wayne Loftus Milner Trust* Patti Roscoe and Jim Tiffany

Sandra Timmons and Richard Sandstrom

The Gold Circle \$50,000-\$99,999 Barbara Alderson

Arthur W. & Gertrude Anderson Trust* Brenda Baker and Steve Baum Marla and Larry Black Helen Bloomfield Cora Carmody Mary H. Clark* Erna and John Colonell* Solveig and Dan Deuprev Walter T. Dowling Trust Fund* Estate of Evelvn E. Ferguson* Beth Fischer and Jamie Wong

Tange and Tom Gavin Penny and Leo Hamel Hazard Charitable Trust* Kathy and Darrell Issa Linda and Mel Katz Elsie Marie Larson Andrea Migdal and Michael Tierney Carole Sachs

Debbie Turner and Conrad Prebvs* Laura and Ervin Wheeler

The Silver Circle \$25,000-\$49,999

Michael Baker Roseanne and Rick Brooks Linda and Edgar Canada Susan and Daniel Carter Debra L. Cushman-Parrish and Kent Parrish Joan D. Eichen Anne and David Fege Arline Fisch

Jo Dee and Glenn Jacob Ray E. & Helen D. Jacobs Trust* Shannon Kelly Kimberly J. and Mike Manhard Deanna Martin Mackey Susan and Craig McClellan Estate of Edith I. Meador* Charles and Elaine Metzger Lori Moore Mimi and Mike Murray Pearl A. Murray Estate* Katherine and Matthew Nowak David Pepper, Sr. Hollyce and Robert Phillips Vicky Pion **Kay Porter** Debbie and Michael Rider Regina and John Todd

Joan and Eugene Foster

Dori and Andy Gallagher

Lucy and Tom Jackson

The Bronze Circle \$10,000-\$24,999

Ellen and Bill Whelan

Patsy and Steven Worley

Evelyn Truitt

Don Wells

Lisa and Steve Altman Valerie and Phil Balun Joyce and William Biffar Darcy and Bob Bingham Estate of Edwin and Naoma Bingham* Catherine and Philip Blair Merle and Mitchell Brodie Barbara Bry and Neil Senturia Regina and Shea Buckley Glenna Canum Ward and Charles Ward Sandra and Harry Carter Susan and Tyler Cramer Dianne Cramer Liza and Tony Crisafi Carol and John Crossman Anne* and Thomas Day Tracey and James DeBello Billie and Richard Deihl

Estate of John and Annette Denson*

Julie and Mitchell Dubick

Bernadette and Jeff Fargo

Pamela Farr

Cheryl Fisher

Kathy Drucquer Duff and George Duff

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Barbara Lamb and Bill Hale Janet and Kelly Lancaster Patricia and Bernadotte Lester

Lynn LaChapelle and Mark Robinson

Denise Lew Connie Matsui and Bill Beckman Lisa and David Means Rhaylene Montgomery

Cindy and Robert Moore Pamela Mudd

Sara and Anthony Napoli H. Maxine Peoples Monica and Joseph Piepenkotter

Peggy Price Charlene (Chatham) Price

Dawn and John Rawls Lawrence Robinson **Robin Roulette**

Susan and Scott Salka Carol and John* Sands Jettone and Tom Saunders

Denise and Phil Scott Donna Sexton

Judy Simmons Russ Slaughter Marian Spencer

Claudette and Ralph Steinhauer Ann and Charles* Suhr

Seth Surnamer

Judy Thompson and Mike Conner Elizabeth and Andy Van Pelt Carolyn and Kent Walker

Lori and Bill Walton **Evelyn Woerpel Trust***

Carole and Michael Ziegler

*Deceased

Land, buildings

and equipment

\$11,043,061

(37%)

Investments

\$8,310,921

(28%)

Management

and general

\$1,553,383

(13%)

Cash and cash

equivalents, receivables,

inventory

\$6,330,565

Endowment investments

\$4,260,787

(14%)

Program services

\$9,024,649

Fundraising

\$877,897

(8%)

exceeded expectations.

Net income/(loss) after investments

Thank You

Juliette Gordon Low Society

The Juliette Gordon Low Society honors friends who have named Girl Scouts San Diego in their wills, living trusts, IRAs, and other life-income gifts. These planned gifts provide critical long-term support for our council, allowing future generations of girls to experience the unique leadership opportunities available only through Girl Scouting.

We appreciate the following individuals and families who are committed to keeping Girl Scout traditions alive for generations to come through their participation in the Juliette Gordon Low Society.

Anonymous (7)

Melyn Acasio Meredith and Robert Alcock Barbara L. Alderson Jeni Baraias Virginia "Ginny" Barton Marla B. Black Helen Bloomfield Marie and Lee Boozel Merle and Mitchell Brodie Regina and Shea Buckley Linda and Edgar Canada Sandra and Harry Carter Debra L. Cushman-Parrish The DeBello Family Carol Dedrich and Alex Nurse Solveig and Dan Deuprey Barbara J. Dickey

Kathy Drucquer Duff and George Duff

Marni and William P. Havman Jim and Chervl Hernandez Daniel C. Jackling* Lucy and Tom Jackson Jo Dee and Glenn Jacob Rebecca James Kim and Evan Kleber Terry and George Klein Makenna Lang

Susan and John Maior Elinore and Ralph Mazza* The Honorable M. Margaret McKeown Bob and Cindy Moore Mimi and Mike Murray Sara and Anthony Napoli

Barbara A. and David E. Groce

Susan Jeannette Gerry L. Keshka

Sarah K. Lamade

Janet DeGruttola Lancaster

Pam Levin Pamela Lynd Patricia Macdonald

Barbara J. Norman, ChFC Matt and Katherine Nowak

Justine Panian

Kristen K. Pieper and Family

Debra and Charles Poev

Annie Revel Laura and Justin Rice Deborah and Michael Rider

> Patti L. Roscoe Barbara Schettler-Jehl

Nancy L. Scott Ellen Roca Single

Kathleen Slayton Steven and Carol Stachwick

Claudette and Ralph Steinhauer

Jean B. Stewart Katie and Dan Sullivan

Sandy Sultz

Pamela L. Summers

Marv Talle Judy Thompson

Coralie C. Thomson **Evelyn Mack Truitt**

Elizabeth and Andy Van Pelt Tammy and Louie Vener

Kelly Waggonner Maggie Watkins

Laura and Erv Wheeler Arelene F. Wolinski

Charitable Gift Annuities

Charitable gift annuities provide tax savings and income to the donor and ultimately benefit Girl Scouts San Diego.

\$25,000

23

Robin Evans

Arline M. Fisch

Zita B. Gardner

Anne and David Fege

Tange Tipton Gavin

Barbara Dickey



Promise Circle members Tanae and Tom Gavin were honored for their dedication to Girl Scouts.



SDG&E's Nhu Tran taught Girl Scouts enrolled in the Girl Scout Outreach program about the benefits of electric cars on San Diego's environment.

Foundation Support

Generous support from our foundation donors helped girls learn to use their voices, develop a strong sense of self, step outside their comfort zones, and build resilience.

Chelsea's Light Foundation Community Campership Council Community Service Association, San Diego Unified School District The Edith Hazel Ondrasik Girl Scouts Campership Endowment 3

The Edward Bert Cramer Memorial Fund of the Jewish Community Foundation Ellen Browning Scripps Foundation

Heller Foundation of San Diego Howard P. Mever Foundation

Epstein Family Foundation Etta Schwieder Fund-Girls Club of San Diego 🏶 Harvard Business School Club of San Diego The Hervey Family Non-Endowment Fund 🕸

Issa Family Foundation Lawyers Club of San Diego

The Favrot Fund

Linden Root Dickinson Foundation One San Diego PEO Chapter RY Escondido

Pratt Memorial Fund Price Philanthropies Foundation The Ralph and Elinore Mazza Girl Scout

Endowment Fund 3 The ResMed Foundation Rotary Club of San Diego 33

Samuel & Katherine Weaver French Fund Samuel I. & John Henry Fox Foundation San Diego Police Department Soroptimist International of Coronado The San Diego Foundation

Fund of The San Diego Foundation

Corporate Giving

These organizations provided valuable support for girl programs.

Champion for Girls \$25,000+

Cox Communications Mission Federal Credit Union **Oualcomm Incorporated** San Diego Gas & Electric Company Southwest Airlines Wells Fargo

Program Partner \$5,000-\$24,999

Business Copier Solutions

Chevron **Cubic Corporation**

GEICO

Girl Scouts of the USA

Hoehn Motors KPBS

Major Executive Search

Manpower Marsh McLennan

Merrill Lynch Private Banking

& Investment Morgan Stanley

The Nordson Corporation Foundation

RJS Law Sharp Health Plan

Sycuan Band of the Kumeyaay Nation

Friends of Girl Scouting

Academy of Our Lady of Peace

Advisor Group

Anderson Plumbing Heating and Air

Bank of America

Beyond Ordinary Software Solutions

Blankinship & Foster

Continental Catering

Del Mar Thoroughbred Club

Genentech

Island Architects

Little Brownie Bakers

Northrop Grumman

Los Angeles Lakers PIMCO

\$1,000-\$4,999

Allianz Asset Management

Ashdon Farms

CohnReznick

Delphi Private Advisors

Higgs, Fletcher & Mack Holland America Line

Leo Hamel Fine Jewelers Lindsay & Brownell LLP

The Lodge at Torrev Pines

Mitek Systems Mutual of America NRG Energy

Pulido-Walker Cellars

Stuart Weitzman Sullivan, Hill, Lewin, Rez & Engel, APLC

Technology Integration Group

UC San Diego University Club atop Symphony Towers

Business Buddy \$500-\$999

The Blanchard Foundation California Bank and Trust Disneyland

GlobalFoundries HiTech Painting

Hyatt Regency Mission Bay Spa

and Marina Metis Global Partners

NRG Energy Rancho La Puerta Fitness Resort and Spa San Diego Chargers

San Diego Horse Trail Riding San Diego KOA Resort San Diego Zoo & Safari Park













24

Special thanks to the County of San Diego for their ongoing generous support of our programming.



Thank You

Individual Gifts in 2017

Generous support from these donors helped us keep Girl Scouting available and affordable for local girls. Unrestricted gifts of \$1,000 or more qualify for membership in the exclusive Promise Circle.

\$50.000 and above

Katie and Dan Sullivan

\$25,000-\$49,999

Nadine and Carlo Daleo Barbara Dickey Susan and John Major

\$10.000-\$24.999 Nani Chang

Susan and Larry Favrot Tange and Tom Gavin Barbara and David Groce Penny and Leo Hamel Arlene Harris and Marty Cooper Daniel C. Jackling Linda and Mel Katz Patti Roscoe and Jim Tiffany

\$5,000-\$9,999

Katherine D. White

Roseanne and Rick Brooks Julia Brown Regina and Shea Buckley Sandra Brue and Chris Carstens Sandra and Harry Carter Liza and Tony Crisafi Sister RayMonda DuVall Phyllis Epstein Dori and Andy Gallagher Jo Dee and Glenn Jacob Shellie and Greg Kalinsky Bunny and Daniel Krall Joan and Jim Lovell

Deanna Martin Mackey Andrea Migdal and Michael Tiernev Pamela Mudd Mimi and Mike Murray David Pepper, Sr. Darlene Shilev Evelyn Truitt and Paul Black

\$2,500-\$4,999 Sally and Bill Anderson Kim Barrett Darcy and Bob Bingham Lenore and Doug Cameron Tracev and James DeBello Melissa DeVita Beth Fischer and Jamie Wong Ann and Ed Holler Shannon Kelly

Kathie Kim Katherine and

Monica and Vicky Pion

Dawn and John Rawls Judy Thompson and Mike Conner

Ellen and Bill Whelan

\$1,000-\$2,499

Meredith and Robert Alcock Barbara Alderson Machel Allen

Dianne Cramer Rayma-Lew and Joseph Craver

Mary Doyle •

George Duff

Arline Fisch

Kathy Drucquer Duff and

Anne and David Fege

Alicia and Charles Foster

Lori and Bob Gallagher

Shannon and Erik Franzen

Zita and Richard Gardner

Laura and Mike Georgantos

Debbie and Oliver Goellnitz

Susan Fledderjohn

Mark Gannuscio •

John Geary 🔷

Lawrence Gratt

George Guevara •

Mindy Guevara •

Lindsay and Justina Estrada

Sara and Anthony Napoli Matthew Nowak

Joseph Piepenkotter Cathryn and David Ramirez

Theresa Hassidim Nancy and Charles Helsper Karla Hertzog

Sherri Howard and James Hoyle Susan and Richard Howe Liz and Mark Hyma Lucy and Tom Jackson

Angela and Marc Martin Lidia and Ted Martinez Lindsay Matteson • Lesley and Keith McKenzie Vicki Mealer Burke Karen Moos Jen Nation • Hollyce and Robert Phillips Peggy Price Jan and Peter Andersen Pam and David Ricci Nikki• and Brett Andersen Laura • and Justin Rice Cielo and Jacob Anderson Deborah and Michael Rider Natasha and Rob Bowman Robin Roulette Jennifer Brown Carole Sachs The Buhai Family Dorian and Bill Sailor Judy and Jack Cater Connie and Martin Schroeder Carol Chang Denise and Phil Scott Myla • and Timothy Coleman Donna Sexton Claudia Silva Heather and Jayson Smith Louarn Sorkin Carol and John Crossman Steven and Carol Stachwick Rita and Keith Datko Janet and Paul Stannard Carol Dedrich • and Claudette • and Alex Nurse Ralph Steinhauer Billie and Richard Deihl Michelle Sterling and Megan and Sergio Delgado Mark Palamar

Robert Jackson

Gerry L. Keshka •

Mary Kay Stolting

Sandy • and John Sultz

Connie and Richard Unger

Carolyn and Kent Walker

Marlene and Eric . Williams

Arelene and Thad Wolinski

Ginny and Jim Beneke

Susan Bell and Ken Bien

Joyce and William Biffar

Patti and Bill Brommelsiek

Rosemary Blascetta

Holly Strum

Rahil Swigart

Carmen Vann

Chris Haack

Gloria Vargas • and

Michael Wesselhoft

Rebecca Wilson

Karin Winner

\$500-\$999

Kim Blower

Joyce Boone

Mvra Callen

Ashlev Adum

Barbara Lamb and Bill Hale

Janet and Kelly Lancaster

Lani • and Josh Longacre

Jan and Wavne Loftus

Leslie and Brian Catanzaro Ana and Tom Chapman Rashmi Char Martha and Ed Dennis David Draper Kimberly and Walter D'Souza Julie and Mitch Dubick Erica Fessia Carolyn Fritz Gary Gallegos Heather and Joseph Giammarinaro **Bobbie Gilbert Craig Golding** Sue and Irwin Goldstein Marianne Gottlieb Sandy and Richard Groebner Chris and Mark Guglielmo Debbie Hamby Susan Harris Christina Hastings Sarah and John Houghton Michelle Hubbard Stephen Huber Wendy and Greg Hunter Tracy Jarman Jay Jeffcoat Shirley Kelly James Kidrick

Kim and Evan Kleber

Debra and Brian Carmody

David Mandelbaum Cindy Marten Patty Maysent Ralph Mazza Cindy and Robert Moore Janet and Michael Paulovich Charlene (Chatham) Price Judy A. Pritchett Tanva Robinson Jettone and Tom Saunders Danell Scarborough Gavares and John Gavares Suzanne and Dave Schlundt Melanie and Ronson Shamoun Tina Shinsato B. Kay and William Snavely EA and Ian Stewart Chervll and Gilbert Stewart Doug Sullivan Angela Tetmeyer Yazici Nancy Tietge Gena and Justin Van Zandt Mia Watson-Good and Tom Good Paula and Rick West Deanne Witt Carole and Michael Ziegler

Gave and Ron Lingley

Julie and Kevin Maloy

Felicia and

Cindy and Jay Longbottom



Thank you to Urban Campout: Celebrate 100 Years Honorary Committee Co-Chairs Katie Sullivan and her dauahters Lindsau Estrada. Sarah Houahton, and Megan Delaado (pictured with husband/father Dan Sullivan).

Thank You

Daisy's Circle

As we end our 100th anniversary year, we honor our founder Juliette "Daisy" Gordon Low and the enduring power of the Girl Scout movement through our new monthly giving program, Daisy's Circle. Launched at the end of 2017, Daisy's Circle is already growing more support for girls in our region. We gratefully acknowledge our founding members:

Angela Addington Jennifer Alvarado Sandra Appling Madeliene Aviles Jenifer Baraias Raeven Batt Kia Bordner Sam Brasted Tracy Browns Marlyn Carrillo Sheila Cavanaugh Emily Chiri Gabby Coburn Myla Coleman Linda Contreras Nina Crabtree Steph Dawes Daisy's Circle's founding chair, Jeni Barajas with Rea de la Cruz her dauahter. Gabi. Carol Dedrich Michael Diddock Mary Doyle Alex Metz Amv Ebling Vanessa Erickson Jennifer Ferrer Michelle Fischer Jen Nation Heather Fryant Iris Gerber Mindy Guevara George Guevara Sandra Keshka Frmelinda Kraft

Stephanie A. Kwiatkowski

Lani Longacre

Jennifer Mains

Virginia McCardy

Rosalind Miller Michaela Mitchell Cindy Moore Britt Northrup Juri Peterson Minhhieu Phamvu Ana Luisa Ponce Ana Ramirez Laura Reinig Andrea Renteria Laura Rice Monet Richter

Blanca Santos

Sarafina Scapicchio Christa Sherman Dayana Silva-James Holly Strum Sandy Sultz Mary Talle Yvette Tamavo Karen Thygerson Jill Treppa Gloria Vargas Elisa Villarreal Michelle Wilkinson Eric Williams

Gifts in Honor of ...

Mary Jean Anderson Stephen and Lynne Doyle

Dianne Belk Andrew Geiger

Rick Brooks Sister RayMonda DuVall

Julia R. Brown Jo Dee and Glenn Jacob Marlene Shaver

Cora Carmody Button and Jon Watkins

Reagan Cloutier Mary Jean Anderson Mary Olivera

Nadine and Carlo Daleo Barbara Kramer Sara and Anthony Napoli

Megan Delgado B. Kay and William Snavely Scott Suckow

Sarah Scott Feldman

Marcia Wolochow

Lindsay Estrada

Scott Suckow

Annika Frost

Frances Frost

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Phyllis Epstein Julie Bronstein Gerry Keshka

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Leslie Klein Susan Maior Mary and Lee Rice Carol Studebaker

Sandee Van Orshoven Malcolm Aste

Training Divas B. Kay and William Snavely Linda Barner and Deborah Martin

Girl Scouts San Diego **Natalie Oakes** Patsy and James Robertson Jo Dee and Glenn Jacob

Marianne C. Gottlieb Lorie Hearn Ingrid de Llamas

Patty Hinojosa Elizabeth and Robert Stevens

> Sarah Houghton B. Kay and William Snavely Scott Suckow

> > Dawn Hromadka Ann and Jeff Deane

Kathryn Hudson Patricia Slater

Jo Dee C. Jacob Harvard Business School Club of San Diego Georgia and Blair Sadler

Carolyn Jones Karen Moos

Nora Jovce Jena and Robert Joyce

Woody and Carole Ledford

Ruth and E.O. Lancaster

Lenore and Doug Cameron

Patty Maysent

Mimi Murray and the

Jen Nation

Morgan Justice-Black

Preslev Ravon Anonymous

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Susie Murphy **Diane Saunders** Lynn Schenk

Elaine Galinson Thespine Kayoulakis Ann Mound Shari Schenk **Gayle Tauber**

Kelly Schick Patricia and Malcolm Schick

Zoe Schreiner Nancy Tietge **Katelyn Schwartz**

Mark Schwartz Lenea Schwartz

Mark Schwartz Jody Sims

Barbara McGill

Katie Sullivan Megan and Sergio Delgado Scott Suckow

Katie and Dan Sullivan B. Kay and William Snavely

Tracy Tietge Nancy Tietge

Troop 1912 Dolores Osuna

Ellen Whelan Diane Edge

Barbara Wiggins Elisa Wiggins

Gifts in Memory of ...

Robin Akers Hussain Bhatia

Natalve Black Laurie Black

Barbara Coffer Michelle Hubbard

Liz Cotton Kerri and David DeRosier Susan Fledderiohn Janice McKinnis Peggy Price Michelle and Dan Smith

Elizabeth Fisch Nancy Helsper

Dona Gratt Lawrence Gratt

Elizabeth Keshka Barbara Dickey Jo Dee and Glenn Jacob

Mitzi Koch Lvnn Jepsen Beverlie Kersey

Kate "Dolly" Manglallan Megan Alcock Ainsley Kelly

Judith Simmons Barbara and David Groce

26

Marie Winner Karin Winner

25

