

Exhibit C – Notice of Rules

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Notice of Rules for Solicitation and Distribution of Literature  
Girl Scouts Cookie Sales Campaign 2020-2021

As part of the 2020-2021 Girl Scouts Cookie Sales Campaign, we are happy to provide an area at our facility to support this campaign. This Notice is being given in conjunction with and in reference to the 2020-2021 Agreement (hereafter the "Agreement") between Girl Scouts of the USA (hereafter "Girl Scouts") and Wal-Mart Stores, Inc. and Sam's West, Inc. This Notice is to be signed by the local Girl Scout Council (hereafter "Local Council") and kept on file at the local Walmart or Sam's Club. By signing this Notice, the Local Council also agrees to abide by the applicable terms set forth in the Agreement, which has been provided by the Girl Scouts to each participating Local Council.

Walmart/Sam's address 3382 Murphy Canyon Road

City San Diego

Zip 92123

County San Diego

Phone (858) 571-6094

Fax ( )

Email aaatali.s02177@ws.wal-mart.com

Store Manager making the approval Leo Matranga

Store contact person during sale season [Signature]

1. Campaign Dates and Times – This Notice applies to the following Campaign Period (Check One):

January 2, 2020 through April 30, 2020

January 2, 2021 through April 30, 2021

The following are the dates and times on which the undersigned Local Council proposes to conduct cookie sales, it being understood that the Local Council may not conduct the Campaign on the blackout dates listed on Exhibit A & B to the Agreement:

Under no circumstance will it be permissible for Local Councils to set up sales booths prior to the Campaign start date or following the Campaign end date. During the Campaign Period, each Local Council may, subject to local store management approval, conduct cookie sales in accordance with the Agreement at each Walmart or Sam's Club in that Local Council's area. Permitted cookie



sales may occur at each facility for a total of fourteen (14) days, and only three (3) of those days may be consecutive, as per Walmart and Sam's Club policy. **The store management at each individual Walmart and Sam's Club location must approve each Local Council's proposed Campaign Period and the daily hours during which the Local Council will be permitted to set up and maintain sales booths, provided that such daily hours should never extend beyond the store's or club's hours of business.**

(List up to 14 dates and times below, with no more than 3 consecutive dates)

1. Friday, Feb. 7, 2020	9. Sunday, Feb. 23, 2020
2. Saturday, Feb. 8, 2020	10. Friday, Feb. 28, 2020
3. Sunday, Feb. 9, 2020	11. Saturday, Feb. 29, 2020
4. Saturday, Feb. 15, 2020	12. Sunday, March 1, 2020
5. Sunday, Feb. 16, 2020	13. Saturday, March 7, 2020
6. Monday, Feb. 17, 2020	14. Sunday, March 8, 2020
7. Friday, Feb. 21, 2020	
8. Saturday, Feb. 22, 2020	

**Please check one:**

- All of the above dates and times are approved
- The above dates and times are approved **EXCEPT:** \_\_\_\_\_
- No Girl Scouts booths can be approved at this location. **REASON:** \_\_\_\_\_

**Set up booth (Outside):** \_\_\_ Grocery entrance \_\_\_ Home living entrance \_\_\_ Both

Please specify where you would like troops to set up the Girl Scout cookie booth and any further instructions for them (i.e. will anything be provided, etc.)

2. **Designated Area** – Provided the local store management approves the dates proposed in Section 1 above, the Local Council may place one (1) sales booth or table, approved signage, and up to six Girl Scout members per booth (and there may be booths placed at each entrance based on agreement with Walmart or Sam's Club local management). Booths must be located at least 15 feet from the entrances to and exits from the facility, to allow for safe ingress/egress. Store management reserves the right to change the designated area for the sales booth as necessary for the safety of shoppers. There must be at least one supervising adult Girl Scout staff or volunteer at each permitted sale booth. *Girl Scout members, supervising adult staff, and/or volunteers may not solicit or distribute literature inside our facility, including in any lobby or vestibule, at any time.*

3. **Expectations for Girl Scout Members, Staff, and Volunteers** – Each Girls Scout member, supervising adult staff, and volunteer must adhere to the expectations set out in the Agreement with respect to appropriate behavior and appearance; the setting up and manning of the cookie sales booths; interaction with Walmart or Sam’s Club shoppers; and dealing with inquires or requests from local media. In addition to those expectations, members, supervising adult staff, and volunteers may not communicate verbally or in writing any message on Walmart or Sam’s Club property that contains or depicts violence, obscenities, pornography, gross or gruesome scenes, racial or ethnic slurs, or inflammatory slogans likely to provoke a disturbance. This restriction applies to all forms of oral communications, body gestures, signs, posters, placards, displays, handbills, or written material.
  
4. **Compliance with Direction Given by Walmart and Sam’s Club Management** – All Girl Scout members, supervising adult staff, and volunteers must comply with all requests from store and club management – for example, moving cookie sales booth locations. Store and club management also have the discretion to remove any member, supervising adult staff, or volunteer from the premises for violation of any of the rules and guidelines in this Notice and those set out further in the Agreement. At no point should a Girl Scout member, supervising adult staff, or volunteer attempt to challenge the direction given by the store or club manager, or his or her designee. If issues arise, the member, supervising adult staff, or volunteer should immediately contact his or her Girl Scout supervisor.

**ACKNOWLEDGEMENT**

I have read this Notice and the Agreement which has been provided by the Girl Scouts and agree on behalf of my Local Council to abide by their terms. Furthermore, I agree to inform each participant from my Local Girl Scout Council of the rules set forth in this Notice and the Agreement and the need to abide by them. I understand that the failure of any participant to act in accordance with the rules may result in revocation of the participants’ authority to solicit during the 2020 and 2021 Girl Scout Cookie Sales Campaign.

  
\_\_\_\_\_

Signature of Representative of Girl Scout Council

Mindy Guveran  
\_\_\_\_\_

Printed Name of Representative of Girl Scout Council

10/21/19 Date

  
\_\_\_\_\_

Signature of Approving Walmart/Sam’s Manager

Leo Matranga  
\_\_\_\_\_

Printed Name of Approving Walmart/Sam’s Manager

10-28-19 Date

X  
A  
X

### **Exhibit D – Notice of Rules (Pennsylvania ONLY)**

Thank you for your request. As a partner and supporter of the community, we are happy to provide an area at our facility to support local organizations and charities. Due to the number of requests we receive, and the desire to provide a safe environment for you, our associates, and our customers/members, the following rules must be observed:

1. **Prior Approval of Date and Time** – You must give us at least three days advance notice of the date and time when you wish to solicit and/or distribute literature at our facility. The Facility Manager or his/her designee will consider your request, and, upon approval, will work with you to determine a mutually agreeable date and time. Only one group/organization may use our facility at any given time. Please understand that due to business or scheduling conflicts, we cannot guarantee that we will be able to provide access to our property.
2. **Designated Area** – If your request is approved, you may solicit and/or distribute literature only in the area we designate. We reserve the right to change the designated area if a change is necessary for the commercial operation of the facility. You may not solicit or distribute literature inside our facility, including in any lobby or vestibule, at any time.
3. **Information Content** – You may not communicate verbally or in writing any message on Company property that contains or depicts violence, obscenities, pornography, gross or gruesome scenes, racial or ethnic slurs, or inflammatory slogans likely to provoke a disturbance. This restriction applies to all forms of oral communications, body gestures, signs, posters, placards, displays, handbills, or written material.
4. **Limitation of Days** – When approved, you may use our designated area to solicit or distribute literature for up to 8 consecutive hours on 3 consecutive days, but for no more than a total of 14 days per calendar year.
5. **Limitation of Participants** – No more than 15 members of your group may participate in your event.
6. **Political Solicitation and Distribution** – In order to provide a neutral environment for our Customers/Members, political solicitation and/or distribution of literature by your group is prohibited at all times and under all circumstances anywhere on Company property, including but not limited to: soliciting signatures for nominating, referendum, or other petitions; picketing walking, standing or sitting while carrying placards; distributing leaflets, handbills, fliers, or advertisements; providing voter registration services; and using Wal-Mart property as a forum for discussion of matters of public controversy.

### **ACKNOWLEDGEMENT**

I have read the above rules concerning solicitation and distribution of literature, and agree to abide by the rules. I agree to inform each participant from my group/organization of these rules and the need to abide by them. I understand that the failure of any participant to act in accordance with these rules will result in revocation of our authority to solicit and/or distribute literature on the premises.



Signature of Participant

Mandy Brewster

Printed Name of Participant

10/21/19

Date

Girl Scouts San Diego

Name of Organization



# Cookie Booth Authorization

Dates: Friday, Feb. 7-Sunday, March 8, 2020

## Girl Scout volunteer information:

Service unit name: Serra Mesa 628

Phone: 858-277-5611

Volunteer name: Cindy May

Email: fallsalecindy@hotmail.com

## Store contact information:

Manager/business owner's name: X Leo Matranga

Store name: Walmart

Phone: X (858) 571-6094

Address: 3382 Murphy Canyon Road

Email: X aaatali.s02177@us.wal-mart.com

City/Zip code: San Diego, CA 92123

## Cookie Booth Shifts:

All days and times approved (Feb. 7-March 8; 8 a.m.-8 p.m.)

-Or- choose approved days and times:

### Approved days:

- Monday
- Tuesday
- Wednesday
- Thursday
- Friday
- Saturday
- Sunday

### Approved shifts:

- Afternoons only
- Mornings only
- All Day

### 2hr shifts

- 8-10 a.m.
- 10-Noon
- Noon-2 p.m.
- 2-4 p.m.
- 4-6 p.m.
- 6-8 p.m.

### 3hr shifts

- 8-11 a.m.
- 11-2 p.m.
- 2-5 p.m.
- 5-8 p.m.

Other shifts not listed: \_\_\_\_\_

confirm that the location is open during these times.

## Property management:

Does Property Management company need to provide additional approval?  No  Yes

Company: \_\_\_\_\_

Contact: \_\_\_\_\_ Phone/email: \_\_\_\_\_

## Insurance:

Girl Scouts San Diego will issue a certificate of liability insurance for your location. Please indicate necessary verbiage, if any:

## Special requests:

Girl Scouts will be the only soliciting organization during these times:  No  Yes

Are there any known security concerns? Please specify: \_\_\_\_\_

## Set-up instructions, check all that apply:

- Outside only
- Inside okay
- Ask manager for set-up instructions
- One door only
- Both doors okay
- Pop-ups okay

Manager/owner's signature: [Signature] Date: 10/28/19

## Return this form to:

Girl Scouts San Diego, Attn: Product Program  
Address: 1231 Upas Street, San Diego, CA 92103  
Fax: 619-481-3504 Phone: 619-610-0825 Email: cookies@sdgirlscouts.org

Council-white copy  
Service unit-yellow copy  
Business-pink copy  
MG:mg PSC-002 7/19/2019

*option on-hand*

